



2021 Rank	2020 Rank	Company & Headquarters Location	North American Systems Integration Revenue, 2020	Number of New Projects, 2020	Largest Project Size	Smallest Project Size	Top 3 Markets Contributing to Revenue	Full-time Employees	Business Locations
66	73	<b>Wilson Fire</b> Houston, Texas	\$4,865,700	135	\$273,000	\$2,000	office, education, health	102	1
67	55	<b>Scarsdale Security Systems Inc.</b> Scarsdale, N.Y.	\$4,682,149	1,215	\$350,000	\$500	retail, office, transport	90	2
68	65	<b>Electronic Security Concepts LLC</b> Scottsdale, Ariz.	\$4,620,967	102	\$683,794	\$650	health, education, govt	37	3
69	63	<b>Moon Security Services Inc.</b> Pasco, Wash.	\$4,454,538	172	\$206,909	\$0	education, govt, industrial	75	4
70	76	<b>Allstate Security Inc.</b> Amarillo, Texas	\$4,364,352	1,020	\$107,000	\$0	office, education, financial	87	1
71		<b>Sonitrol Security of Delaware Valley</b> Wilmington, Del.	\$4,216,972	35	\$400,343	\$3,637	education, govt, financial	19	1
72		<b>Alert 360</b> Tulsa, Okla.	\$4,000,000	na	na	na	na	na	19
73	75	<b>Sonitrol Pacific</b> Portland, Ore.	\$3,974,671	425	\$149,479	\$250	education, office, govt	105	5
74		<b>General Security Inc.</b> Plainview, N.Y.	\$3,949,174	3,000	\$280,000	\$99	office, education, health	157	10
75	87	<b>Redwire LLC</b> Tallahassee, Fla.	\$3,647,691	na	na	na	govt, health, education	66	6
76	71	<b>Detection Systems and Engineering Company</b> Troy, Mich.	\$3,584,984	120	\$400,000	\$1,000	industrial, office, law	21	1
77	100	<b>Valley Alarm</b> San Fernando, Calif.	\$3,402,630	507	\$211,033	\$100	office, health, industrial	43	2
78	72	<b>New York Security Solutions</b> Brooklyn, N.Y.	\$3,372,663	300	\$350,000	\$1,200	health, financial, govt	43	1
79	83	<b>Kimberlite-Sonitrol</b> Fresno, Calif.	\$3,177,266	na	na	na	education, govt, industrial	103	9
80	88	<b>Habitec Security</b> Holland, Ohio	\$2,500,000	1,500	\$60,000	\$500	govt, industrial, education	80	3
81	94	<b>Sonitrol Integrated Security</b> Raleigh, N.C.	\$2,460,556	450	\$1,200,000	\$500	education, office, health	31	2

# 2020 Top Systems Integrators

2020 RANK	2019 RANK	COMPANY & HEADQUARTERS LOCATION	NORTH AMERICAN SYSTEMS INTEGRATION REVENUE, 2019	NUMBER OF NEW PROJECTS, 2019	LARGEST PROJECT SIZE	SMALLEST PROJECT SIZE	TOP MARKETS CONTRIBUTING TO REVENUE	FULL-TIME EMPLOYEES	BUSINESS LOCATIONS
73	73	<b>Wilson Fire</b> Houston, Texas	\$4,825,200	122	\$791,857	\$2,500	corporate, education, health, hotel, utilities	116	1
74		<b>Sonitrol Great Lakes</b> Grand Blanc, Mich.	\$4,772,634	1,361	\$460,578	\$500	education, health, govt, industrial, corporate	67	3
75	78	<b>Sonitrol Pacific</b> Portland, Ore.	\$4,740,203	400	\$221,785	\$250	education, govt, corporate, retail	103	5
76		<b>Allstate Security Ind.</b> Amarillo, Texas	\$4,537,582	848	\$1,003,000	\$0	corporate, education, financial, retail, health	89	1
77	76	<b>Sonitrol SW Ohio</b> Mason, Ohio	\$4,256,436	1,013	\$144,000	\$1	na	72	2
78	86	<b>Sonitrol Security Services Inc.</b> Charlotte, N.C.	\$4,044,000	360	\$250,000	\$5,000	corporate, industrial, education, transport,	52	2
79	82	<b>Richmond Alarm Company</b> Midlothian, Va.	\$3,720,000	na	na	na	na	79	3
80		<b>J.J. Advantage Security</b> Manhattan, Ill.	\$3,688,295	338	\$636,081	\$1,425	transport, hotel, corporate, utilities, education	13	1
81		<b>Owen Security Solutions Inc.</b> Calhoun, Ga.	\$3,465,407	150	\$252,100	\$0	corporate, education, govt	44	4
82	71	<b>Rapid Security Solutions LLC</b> Sarasota, Fla.	\$3,335,011	210	\$565,000	\$1,000	retail, education, corporate, health	28	2
83	79	<b>Kimberlite-Sonitrol</b> Fresno, Calif.	\$3,290,062	75	\$136,000	\$499	corporate, education, govt, industrial	109	8
84		<b>KMT Systems Inc.</b> McDonough, Ga.	\$3,234,628	167	\$25,000	\$299	corporate, financial, industrial, retail	27	1
85	90	<b>Skynet Integrations</b> Tampa, Fla.	\$3,214,196	na	\$1,000,000	\$1,000	health, govt, education, corporate, law enforcement	10	1
86	80	<b>SCI Inc.</b> Albuquerque, N.M.	\$3,180,610	230	\$1,937,340	\$5,500	govt, utilities, education, gaming, transport	17	1
87	81	<b>Redwire LLC</b> Tallahassee, Fla.	\$3,070,804	473	\$310,000	\$199	govt, industrial, corporate, education, health	73	5
88	84	<b>Habitec Security</b> Holland, Ohio	\$2,974,000	1,500	\$350,000	\$1,000	education, govt, corporate, industrial, retail	81	3
89		<b>Vortex 1 Security</b> Jupiter, Fla.	\$2,950,000	396	\$23,000	\$0	retail, corporate, industrial	28	2
90	100	<b>EyeQ Monitoring</b> Marietta, Ga.	\$2,838,296	165	na	na	na	88	1
91		<b>Sentry Alarm Systems</b> Monterey, Calif.	\$2,687,889	731	\$118,062	\$75	govt, education, retail, corporate, utilities	43	4
92	87	<b>Acadiana Security Plus</b> Broussard, La.	\$2,518,251	679	na	na	na	83	2
93		<b>Hoffman Electronic Security</b> Atwater, Calif.	\$2,457,593	na	na	na	education, health, retail, financial, law enforcement	na	2
94	89	<b>Sonitrol Integrated Security</b> Raleigh, N.C.	\$2,370,458	504	\$236,045	\$500	corporate, industrial, education, health, retail	32	2
95		<b>OMNI Fire and Security</b> Houston, Texas	\$2,346,302	270	\$164,594	\$189	industrial, corporate, retail, hotel, health	21	1
96		<b>Securiteam</b> Tampa, Fla.	\$2,303,352	250	\$300,000	\$1,000	health, education, industrial, govt	12	1
97	94	<b>Key Security Designs Corporation</b> Orinda, Calif.	\$2,206,219	66	\$312,795	\$5,059	corporate, industrial, financial, health, transport	6	2
98	66	<b>Titan Alarm Inc.</b> Phoenix, Ariz.	\$2,129,035	968	\$50,605	\$99	corporate, education, retail, entertainment, health	40	1
99	91	<b>Post Alarm Systems</b> Arcadia, Calif.	\$2,067,955	130	\$150,000	\$299	corporate, retail, education, industrial, financial	120	2
100	92	<b>Valley Alarm</b> San Fernando, Calif.	\$1,836,488	493	\$152,460	\$100	corporate, health, govt, education	42	2

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# 2019 Top Systems Integrators

2019 RANK	2018 RANK	COMPANY & HEADQUARTERS LOCATION	NORTH AMERICAN SYSTEMS INTEGRATION REVENUE, 2018	NUMBER OF NEW PROJECTS, 2018	LARGEST PROJECT SIZE	SMALLEST PROJECT SIZE	TOP 3 MARKETS CONTRIBUTING TO REVENUE	FULL-TIME EMPLOYEES	BUSINESS LOCATIONS
73	77	<b>Wilson Fire</b> Houston, Texas	\$4,775,400	90	\$540,000	\$10,000	office, education, industrial	125	na
74	87	<b>Sonitrol of Buffalo, Rochester, Toronto</b> Buffalo, N.Y.	\$4,639,187	515	\$900,000	\$2,500	office, industrial, retail	81	3
75	83	<b>EMC Security</b> Suwanee, Ga.	\$4,500,472	682	\$581,866	\$99	office, education, industrial	116	1
76	47	<b>Sonitrol SW Ohio</b> Mason, Ohio	\$4,259,058	544	\$106,558	\$199	retail, office, education	63	2
77	84	<b>Moon Security Services Inc.</b> Pasco, Wash.	\$4,250,000	250	\$279,000	\$0	na	89	3
78	91	<b>Sonitrol Pacific</b> Portland, Ore.	\$4,197,539	475	\$114,593	\$250	office, education, retail	103	5
79	81	<b>Kimberlite Corp.</b> Fresno, Calif.	\$3,859,182	31	\$87,000	\$499	education, govt, industrial	111	8
80	79	<b>SCI Inc.</b> Albuquerque, N.M.	\$3,792,997	242	\$540,000	\$25,000	utilities, education, govt	18	1
81	88	<b>Redwire LLC</b> Tallahassee, Fla.	\$3,671,285	na	na	na	govt, health, education	69	5
82		<b>Richmond Alarm Company</b> Midlothian, Va.	\$3,550,000	550	na	na	na	85	3
83	99	<b>General Security Inc.</b> Plainview, N.Y.	\$2,874,000	600	\$310,000	\$99	education, office, retail	146	8
84	96	<b>Habitec Security</b> Holland, Ohio	\$2,680,000	1,000	\$150,000	\$100	govt, education, office	80	3
85		<b>LOUD Security Systems Inc.</b> Kennesaw, Ga.	\$2,609,366	302	\$117,635	\$0	office, industrial, entertainment	46	1
86	95	<b>Sonitrol Security Services Inc.</b> Charlotte, N.C.	\$2,563,969	489	\$145,668	\$150	office, industrial, govt	54	2
87	94	<b>Acadiana Security Plus</b> Broussard, La.	\$2,551,001	372	\$200,390	\$99	financial, industrial, retail	75	1
88		<b>Advanced Security Systems</b> Eureka, Calif.	\$2,229,066	901	\$149,000	\$1,200	education, health, office	48	3
89		<b>Sonitrol Security Systems of the Triangle</b> Raleigh, N.C.	\$2,005,051	450	\$125,000	\$200	office, industrial, retail	31	2
90		<b>Skynet Integrations LLC</b> Tampa, Fla.	\$2,004,824	na	\$480,000	\$1,000	na	7	1
91	92	<b>Post Alarm Systems</b> Arcadia, Calif.	\$1,833,767	560	\$200,000	\$299	na	148	2
92	98	<b>Valley Alarm</b> Sun Valley, Calif.	\$1,798,438	379	\$172,873	\$100	office, health, govt	34	2
93		<b>Alert Protective Services</b> Chicago, Ill.	\$1,710,350	351	\$35,400	\$299	retail, industrial, entertainment	29	1
94		<b>Key Security Designs Corporation</b> Orinda, Calif.	\$1,677,057	29	\$340,000	\$7,000	office, industrial, health	5	2
95	97	<b>Secure Pacific Corporation</b> Portland, Ore.	\$1,593,341	350	\$81,607	\$250	construction sites, govt, property mgmt	34	6
96	100	<b>GHS Interactive Security LLC</b> Woodland Hills, Calif.	\$1,581,000	225	na	na	office, retail, entertainment	97	6
97		<b>Fortress Security</b> Arlington, Texas	\$1,388,622	488	\$135,000	\$99	industrial, office, retail	43	2
98		<b>Sonitrol of Evansville Inc.</b> Evansville, Ind.	\$1,352,534	235	\$76,800	\$100	education, office, industrial	34	1
99		<b>Marquee Security</b> Morris Plains, N.J.	\$1,246,997	37	\$270,000	\$5,000	office, health, financial	19	1
100		<b>NVMC Solutions</b> Marietta, Ga.	\$1,188,286	94	\$320,380	\$650	transport, real estate, industrial	36	3

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2018 Rank	2017 Rank	Company & Headquarters Location	North American Systems Integration Revenue, 2017	Number of New Projects, 2017	Largest Project Size	Smallest Project Size	Top 3 Markets Contributing to Revenue	Full-time Employees	Business Locations
77		<b>Wilson Fire</b> Houston, Texas	\$4,669,740	400	\$1,400,000	\$10,000	corp, education, health	120	1
78		<b>Apex Integrated Security Solutions Inc.</b> Garden City, Idaho	\$4,649,310	86	\$487,000	\$2,800	health, govt, corp	23	1
79	94	<b>SCI Inc.</b> Albuquerque, N.M.	\$4,634,991	250	\$560,000	\$25,000	govt, utilities, education	20	1
80		<b>T&amp;R Alarm Systems Inc.</b> Clifton, N.J.	\$4,530,793	90	\$280,000	\$1,500	na	28	1
81	96	<b>Kimberlite Corp.</b> Fresno, Calif.	\$4,496,394	155	\$86,000	\$900	education, govt, transport	119	8
82	66	<b>Sonitrol New England</b> Rocky Hill, Conn.	\$4,425,281	1,282	\$374,138	\$500	education, corp, industrial	204	5
83	98	<b>EMC Security</b> Suwanee, Ga.	\$4,377,873	620	\$340,000	\$99	multifamily, education, industrial	140	1
84		<b>Moon Security Services Inc.</b> Pasco, Wash.	\$4,200,000	300	\$220,000	\$99	na	109	3
85		<b>Allstate Security Ind.</b> Amarillo, Texas	\$4,178,000	1,054	\$88,000	\$0	corp, education, financial	87	1
86		<b>Titan Alarm Inc.</b> Phoenix, Ariz.	\$4,118,000	279	\$430,000	\$0	corp, industrial, retail	43	2
87	92	<b>Sonitrol of Buffalo, Rochester, Toronto</b> Buffalo, N.Y.	\$3,880,000	245	\$1,200,000	\$2,500	retail, corp, industrial	86	3
88	95	<b>Redwire LLC</b> Tallahassee, Fla.	\$3,849,512	na	na	na	na	63	3
89	99	<b>New York Security Solutions</b> Brooklyn, N.Y.	\$3,760,505	315	\$421,000	\$1,194	govt, corp	41	3
90	91	<b>Sonitrol Great Lakes</b> Grand Blanc, Mich.	\$3,720,588	1,301	\$51,000	\$1,000	education, health, corp	63	3
91	100	<b>Sonitrol Pacific</b> Portland, Ore.	\$3,394,884	420	\$125,964	\$250	commercial office, education, corp	98	5
92	97	<b>Post Alarm Systems</b> Arcadia, Calif.	\$3,367,166	575	\$175,000	\$299	corp, education, industrial	136	2
93	49	<b>Life Safety Engineered Systems Inc.</b> Buffalo, N.Y.	\$3,000,000	69	\$450,000	\$1,000	retail, health, education	64	5
94		<b>Acadiana Security Plus</b> Broussard, La.	\$2,727,302	261	\$160,000	\$99	na	76	2
95		<b>Sonitrol Security Services Inc.</b> Charlotte, N.C.	\$2,534,528	111	\$72,365	\$399	corp, industrial, govt	49	2
96		<b>Habitec Security</b> Toledo, Ohio	\$2,418,000	1,000	\$300,000	\$1,000	industrial, govt, retail	76	3
97		<b>Secure Pacific Corporation</b> Portland, Ore.	\$1,705,308	375	\$79,500	\$250	construction, govt, property mgmt	33	6
98		<b>Valley Alarm</b> Sun Valley, Calif.	\$1,504,633	426	\$173,557	\$100	industrial, health, corp	34	1
99		<b>General Security Inc.</b> Plainview, N.Y.	\$1,500,000	na	\$299,900	\$99	retail, corp, financial	151	7
100		<b>GHS Interactive Security LLC</b> Woodland Hills, Calif.	\$1,375,300	390	\$3,250	\$99	corp, retail, entertainment	178	12

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